

# Head of Expansion



The Head of Expansion at KDSP will play a crucial role in driving the organization's growth and extending its impact. Reporting directly to the CEO, the Head of Expansion will be responsible for spearheading strategic expansion initiatives, overseeing the development and execution of expansion projects, and ensuring alignment with KDSP's mission and goals. This senior leadership role will involve managing the operational aspects of projects, i.e. location hunting, etc., crafting and implementing comprehensive expansion strategies, and fostering high-level partnerships. The incumbent will work closely with other department heads, and represent KDSP as an ambassador to enhance the organization's presence and influence. The Head of Expansion will also be instrumental in evaluating progress and making strategic decisions to ensure successful outcomes.

## Responsibilities:

- Develop and implement KDSP's expansion strategy, aligning with the organization's mission and long-term goals.
- Oversee the planning and execution of expansion projects, ensuring they meet organizational standards and objectives.
- Drive the expansion of KDSP's services while ensuring operational excellence and maintaining the highest quality standards to consistently meet and exceed all service targets.
- Identify and evaluate new opportunities for growth, including geographic expansion and new programmatic areas.
- Facilitate collaborations and partnerships that align with KDSP's expansion goals and contribute to its mission.
- Build and maintain strong relationships with partner organizations (governmental bodies, civil society organizations, and community groups) to enhance KDSP's network and influence.
- Ensure the smooth operation of all expansion-related facilities and initiatives.
- Oversee the operational aspects of new projects, including budgeting, resource allocation, and timeline management.
- Monitor and evaluate the progress of expansion projects, providing regular updates and reports to senior leadership.
- Oversee the professional development and performance management of team members.
- Coordinate with other departments to ensure cohesive and integrated approach to expansion efforts.
- Collaborate with the Awareness and Resource Mobilization teams to develop and implement marketing and funding strategies for expansion initiatives.
- Enhance KDSP's public profile through strategic outreach and external communications.

## Requirements:

- Master's degree in Social Science, Management, or a related field (preferred).
- 8-12 years of progressive experience in senior management roles within the social development sector, with a strong focus on expansion (preferred).
- Excellent strategic thinking, analytical skills, and decision-making abilities.
- Exceptional leadership and team management skills, with the ability to drive performance.
- Strong interpersonal skills, with the ability to build relationships with diverse stakeholders.

To apply, please email your CV at **[jobs@kdsp.org.pk](mailto:jobs@kdsp.org.pk)**  
Please mention the position title in the subject line.



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